

Winder Electrical Enters The *Dragon*

Winder Electrical has been awarded a contract to supply six transformers as part of a £185 million project for Dragon LNG in Milford Haven. Dragon LNG is one of the major energy providers for Wales.

The project, a joint venture between Whessoe Oil & Gas and Volker Stevin, is to build a new LNG importation terminal, due for completion in 2007.

The contract has a value of around £400k for Winder Electrical, and is the culmination of several months' work to secure the business. Delivery of the transformers is scheduled for September 2006, and includes four 16MVA and two 2MVA units.

Whessoe Oil & Gas project buyer Alan Richardson explains why the company chose Winder Electrical for the supply of its transformers. "We have found Winder Electrical to be experienced and reliable in all areas of the transformer industry, and competitive on pricing."

Commenting on the new contract win, Winder Electrical general manager Paul Matthews said "We are delighted to have been selected for this project. Our aim is always to exceed customer expectations and to bring something extra to every job we do. Hopefully this added value approach will continue to reap its rewards."



Welcome

to the second Transformation newsletter. In the past few months we have continued to see the results of our hard work materialise in some fantastic new contracts, as well as continuing to further improve our service to our current customers.

This is largely down to the performance of our team, and to tell you a bit more about exactly what our people do we will be profiling some of them over the next few newsletters. You may well have spoken to some of them before, and now you can put a face to the name too.

If you would like to contribute to the newsletter or have any ideas for items to be featured, please contact Donna Pinkney on 0113 255 5666, or email donna.pinkney@winder.co.uk

Website News Transformers Online

Our new and refurbished stock list is now online at www.winderelectrical.co.uk



Nic Sanderson, Installation Projects Manager

Age: 31

Hobbies: snowboarding, mountain biking, golf (very badly)

EITB apprentice trained electrical engineer

BTEC HNC in Electrical / Electronic Engineering gained at Huddersfield University.

Joined Winder sales department in 2002, responsible for HV & LV quotations and business development.

Nic's comments on his new role:

"Both day to day running and departmental growth is made much easier knowing I am supported by our highly skilled team of dedicated transformer & switchgear engineers.

They are respected throughout the industry, with an average service at Winder of nearly 15years.

The professionalism of our on site engineers gains essential client trust from our high profile clients, providing positive feedback and organic growth."

